

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

Multiple Award Schedule (MAS)

Federal Supply Group: Information Technology and Miscellaneous
FSC/PSC Codes: D399, 0000

Contract Number: **GS-35F-436GA**
Contract period: **5/11/2017 – 5/10/2022**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contractor's name: **Dinocrates Group, LLC**
Address: **One Research Court, # 450, Rockville, MD 20850**
Phone Number: **240-403-4103**
Fax Number: **301-519-8001**
Website: <https://www.dinocrates.com>
Email: tom.prokop@dinocrates.com

Contract Administrator: Thomas Prokop

Price Shown Herein are Net (Discount Deducted)

Business Size: **Small Business**

Current through Modification No. PS-A812, effective June 15, 2020

Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

Special Item Number (SIN)	SIN Description	Description Page	Awarded Price Page
54151S/RC/STLOC	Information Technology Professional Services	5 – 8	9
OLM/RC/STLOC	Order-Level Materials (OLM)	Defined at Order Level	Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. – N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See pages 5 – 8

2. Maximum order:

SIN	Maximum Order
54151S/RC/STLOC	\$500,000
OLM/RC/STLOC	\$250,000

3. Minimum order: \$100.

4. Geographic coverage (delivery area): Continental United States of America

5. Point(s) of production (city, county, and State or foreign country): Rockville, MD

6. Discount from list prices or statement of net price. Prices Shown Herein are Net (Discount Deducted)

7. Quantity discounts. .5% for orders of \$2M or more

8. Prompt payment terms. .25% Net 10. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: N/A.

- 11a. Time of delivery. **30 days ARO.**
- 11b. Expedited Delivery: **Items available for expedited delivery are noted in this price list**
- 11c. Overnight and 2-day delivery: **The Schedule customer may contact the Contractor for rates for overnight and 2-day delivery.**
- 11d. Urgent Requirements: **Please note the Urgent requirements of this contract and contact contractor.**
12. F.O.B. point(s). **Destination.**
- 13a. Ordering address(es): **One Research Court, # 450, Rockville, MD 20850**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es): **One Research Court, # 450, Rockville, MD 20850**
15. Warranty provision: **Standard Commercial.**
16. Export packing charges, if applicable. **N/A**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Government purchase cards are accepted above the micro-purchase threshold.**
18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**
19. Terms and conditions of installation (if applicable): **N/A**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**
- 20a. Terms and conditions for any other services (if applicable): **N/A**
21. List of service and distribution points (if applicable): **N/A**
22. List of participating dealers (if applicable): **N/A**
23. Preventive maintenance (if applicable): **N/A**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **N/A**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. – **N/A**

25. Data Universal Number System (DUNS) Number: **024986605**

26. Notification regarding registration in System for Award Management (SAM) database: **Dinocrates Group, LLC is registered in the System for Award Management.**

Labor Category Descriptions - IT Professional Services: SIN 54151S

JOB TITLE	MIN ED	MIN YRS EXP	RESPONSIBILITIES
Sr. Pega Developer	Bachelors Degree	5	Assure that the Pega PRPC guidelines are followed throughout the Software Design and development Process. Guide the Development team in implementing the Designed application. Define and manage the business/ user and system requirements.
Pega Certified Senior Systems Architect (CSSA)	Bachelors Degree	5	Certified from Pega Systems as a Pega Certified Senior Systems Architect. Responsible for designing business applications using Pega PRPC. Provides architecture and design guidance to project teams developing BPM/BRE solutions using Pega. Provide thought leadership to client across business and technical project dimensions solving complex business requirements. Develops and demonstrates an advanced knowledge of the PRPC Architecture and all PRPC design and implementation features.
Solution Architect	Bachelors Degree	8	Provides advice and guidance regarding the data, design, development, installation, operation, and maintenance of complex information systems.
TIBCO Administrator	Associates Degree	3	Functional Responsibility: With little or no supervision, formulates and defines relational database scope and objectives in TIBCO. Under general supervision, provides the following duties: maintaining, administrating, backup, restore, reporting, and general maintenance of a specific relational database.
Database Administrator II	Associates Degree	3	Functional Responsibility: With little or no supervision, formulates and defines relational database scope and objectives. Under general supervision, provides the following duties: maintaining, administrating, backup, restore, reporting, and general maintenance of a specific relational database.
TIBCO Developer	Bachelors Degree	3	Key contributor in development of TIBCO applications systems analysis and programming. May help develop and evaluate user-training programs. Maintains knowledge in TIBCO applications expertise. Recommends future directions or projects to project team. Resolves customer problems with TIBCO software and responds to suggestions for improvements/enhancements. Works with technical staff and/or customer to evaluate and develop solutions for complex software problems.
Intermediate Software Developer	Bachelors Degree	3	Key contributor in development of applications systems analysis and programming. May help develop and evaluate user-training programs. Maintains knowledge in applications expertise. Recommends future directions or projects to project team. Resolves customer problems with software and responds to suggestions for improvements/enhancements. Works with technical staff and/or customer to evaluate and develop solutions for complex software problems.

JOB TITLE	MIN ED	MIN YRS EXP	RESPONSIBILITIES
Sr. Software Developer	Bachelors Degree	5	Works independently as a technical expert, providing both external and internal consulting services. Gives guidance and direction to all levels of technical staff. Key contributor in development of applications systems analysis and programming. May help develop and evaluate user-training programs. May lead large project teams. Maintains knowledge in applications expertise. Recommends future directions or projects to clients. Resolves customer problems with software and responds to suggestions for improvements/enhancements. Works with technical staff and/or customer to evaluate and develop solutions for complex software problems.
Sr. TIBCO Developer	Bachelors Degree	5	Works independently as a TIBCO technical expert, providing both external and internal consulting services. Gives guidance and direction to all levels of technical staff. Key contributor in development of TIBCO applications systems analysis and programming. May help develop and evaluate user-training programs. May lead large project teams. Maintains knowledge in applications expertise. Recommends future directions or projects to clients. Resolves customer problems with TIBCO software and responds to suggestions for improvements/enhancements. Works with technical staff and/or customer to evaluate and develop solutions for complex software problems.
Sr. Systems Architect	Bachelors Degree	6	Provides supervisory and client guidance regarding the architecture in terms of business, data, application and technology.
System Engineer I	Bachelors Degree	4	Assesses moderately complex problems and investigates, develops, appraises, selects, and presents solutions. Involved in specifications development, implementation, testing and documenting engineering systems and equipment. Verifies technical designs to ensure cost effectiveness. Responsible for researching, planning and overseeing the implementation of moderately complex systems level design concepts and equipment to include interfacing. Works under minimal supervision and independently performs duties of moderate complexity.
System Engineer II	Bachelors Degree	6	Senior-level professional; able to independently accomplish complex requirements. Assesses complex problems and investigates, develops, appraises, selects, and presents solutions. Initiates concept development and trade-off studies. Interfaces extensively with customers, employees, and managers. Devises tests to use in evaluating, debugging and checking of equipment and systems for accurate and dependable conformance to specifications. Responsible for researching, planning and overseeing the implementation of complex systems level design concepts and equipment to include interfacing. Provides guidance to less experienced systems engineers. Performs complex assignments with little guidance.

JOB TITLE	MIN ED	MIN YRS EXP	RESPONSIBILITIES
Sr. TIBCO Integration Developer	Bachelors Degree	6	Senior-level TIBCO professional; able to independently accomplish complex requirements. Assesses complex problems and investigates, develops, appraises, selects, and presents solutions. Initiates concept development and trade-off studies. Interfaces extensively with customers, employees, and managers. Devises tests to use in evaluating, debugging and checking of equipment and TIBCO systems for accurate and dependable conformance to specifications. Responsible for researching, planning and overseeing the implementation of TIBCO systems level design concepts and equipment to include interfacing. Provides guidance to less experienced systems engineers. Performs complex assignments with little guidance.
Sr. Enterprise Architect I	Bachelors Degree	4	Develops enterprise architecture artifacts and conducts analyses on enterprise architecture artifacts
Sr. Enterprise Architect II	Bachelors Degree	6	Provides supervisory and client guidance regarding the architecture in terms of business, data, application and technology.
Project Manager I	Bachelors Degree	2	Responsible for the successful execution and completion of each tasks within a project by providing coordination and support services to a more senior project manager or program manager.. This involves interfacing with the customer concerning technical, preparing status reports, project milestone reports, technical support, and general project administration.
Project Manager II	Bachelors Degree	4	Responsible for the successful execution and completion of an IT project from inception to delivery. This involves interfacing with the customer concerning technical and operational issues, preparing Plan of Actions and Milestones (POAMs) and status reports, contractual clarifications and proper supervision and accounting of all project personnel. May provide guidance and technical direction to less experienced project managers.
Sr. Cyber Security Analyst	Bachelors Degree	5	Provides technical leadership in performing assessment of present levels of cyber security, defines acceptable levels of risk, trains all personnel in proper cyber posture and establishes formal maintenance procedures. Performs privacy impact assessments and provides PII data security and monitoring, and migration strategies. Identifies potential vulnerabilities to cyber and information security using penetration testing and red teams. Provides technologies for identification, modeling, and predictive analysis of cyber threats. Applies this leadership in any phase of the system development life cycle support as task requirements dictate and may have a high level of expertise in one area. Plans, recommends, and performs changes. Utilizes an accomplished knowledge of multiple technical disciplines, unique applications, and business management practices to develop technical and/or business solutions to client problems. Assists clients in planning and developing objectives and goals. Supports client objectives while conforming to the client's operating practices. Works under minimal supervision and independently performs duties of moderate complexity.

JOB TITLE	MIN ED	MIN YRS EXP	RESPONSIBILITIES
Information Security Analyst I	Bachelors Degree	3	Analyzes and defines security requirements for information protection. Defines and develops security policies. Designs, develops, engineers, and implements solutions that meet network, system, or application security requirements. Analyzes the sensitivity of information and performs vulnerability and risk assessments on the basis of defined sensitivity and information flow. Must demonstrate the ability to work independently or under only general direction.
Business Process Reengineering Specialist I	Bachelors Degree	1	Provide technical support for Business Process Reengineering projects and overall management for specific tasks. Develop specifications. Identify best practices and develop methodologies for change management and process reengineering. Promote improved business management techniques. Create process, activity, and data models. Develop improved information systems processes, methods, and practices. Contribute to process modernization projects. Perform requirements analyses and reverse engineering. Analyze business practices and functions to support enterprise-wide strategic systems planning. Apply reengineering disciplines to the development of migration strategies. Study, analyze, and evaluate information systems. Facilitate Joint Application Development (JAD) sessions and conducts formal workshops.
Business Process Reengineering Specialist II	Bachelors Degree	3	Provide technical support for Business Process Reengineering projects and overall management for specific task orders. Develop specifications. Identify best practices and develop methodologies for change management and process reengineering. Promote improved business management techniques. Create process, activity, and data models. Develop improved information systems processes, methods, and practices. Contribute to process modernization projects. Perform requirements analyses and reverse engineering. Analyze business practices and functions to support enterprise-wide strategic systems planning. Apply reengineering disciplines to the development of migration strategies. Study, analyze, and evaluate information systems. Facilitate Joint Application Development (JAD) sessions and conducts formal workshops.

Awarded Pricing - IT Professional Services: SIN 54151S

SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	GSA w/ IFF
Sr. Pega Developer	Bachelors Degree	5	Hour	\$144.18
Pega Certified Senior Systems Architect (CSSA)	Bachelors Degree	5	Hour	\$144.18
Solution Architect	Bachelors Degree	8	Hour	\$144.18
TIBCO Administrator	Associates Degree	3	Hour	\$112.05
Database Administrator II	Associates Degree	3	Hour	\$112.05
TIBCO Developer	Bachelors Degree	3	Hour	\$131.94
Intermediate Software Developer	Bachelors Degree	3	Hour	\$143.20
Sr. Software Developer	Bachelors Degree	5	Hour	\$164.35
Sr. TIBCO Developer	Bachelors Degree	5	Hour	\$164.35
Sr. Systems Architect	Bachelors Degree	6	Hour	\$164.35
System Engineer I	Bachelors Degree	4	Hour	\$134.47
System Engineer II	Bachelors Degree	6	Hour	\$164.35
Sr. TIBCO Integration Developer	Bachelors Degree	6	Hour	\$164.35
Sr. Enterprise Architect I	Bachelors Degree	4	Hour	\$164.35
Sr. Enterprise Architect II	Bachelors Degree	6	Hour	\$179.29
Project Manager I	Bachelors Degree	2	Hour	\$132.28
Project Manager II	Bachelors Degree	4	Hour	\$179.29
Sr. Cyber Security Analyst	Bachelors Degree	5	Hour	\$196.47
Information Security Analyst I	Bachelors Degree	3	Hour	\$134.47
Business Process Reengineering Specialist I	Bachelors Degree	1	Hour	\$134.47
Business Process Reengineering Specialist II	Bachelors Degree	3	Hour	\$144.18

Terms and Conditions for all IT Contractors

1) Organizational Conflicts Of Interest

a) Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508

2) Services Performed

a) All services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

b) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

c) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

3) Travel.

Any Contractor travel required in the performance of services must comply with the Pub. L. 99-234 and FAR Part 31.205-46, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel.

4) Warranty

a) Unless otherwise specified in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

b) The Contractor's commercial guarantee/warranty shall be included in the Commercial Supplier Agreement to include Enterprise User License Agreements or Terms of Service (TOS) agreements, if applicable.

c) Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.